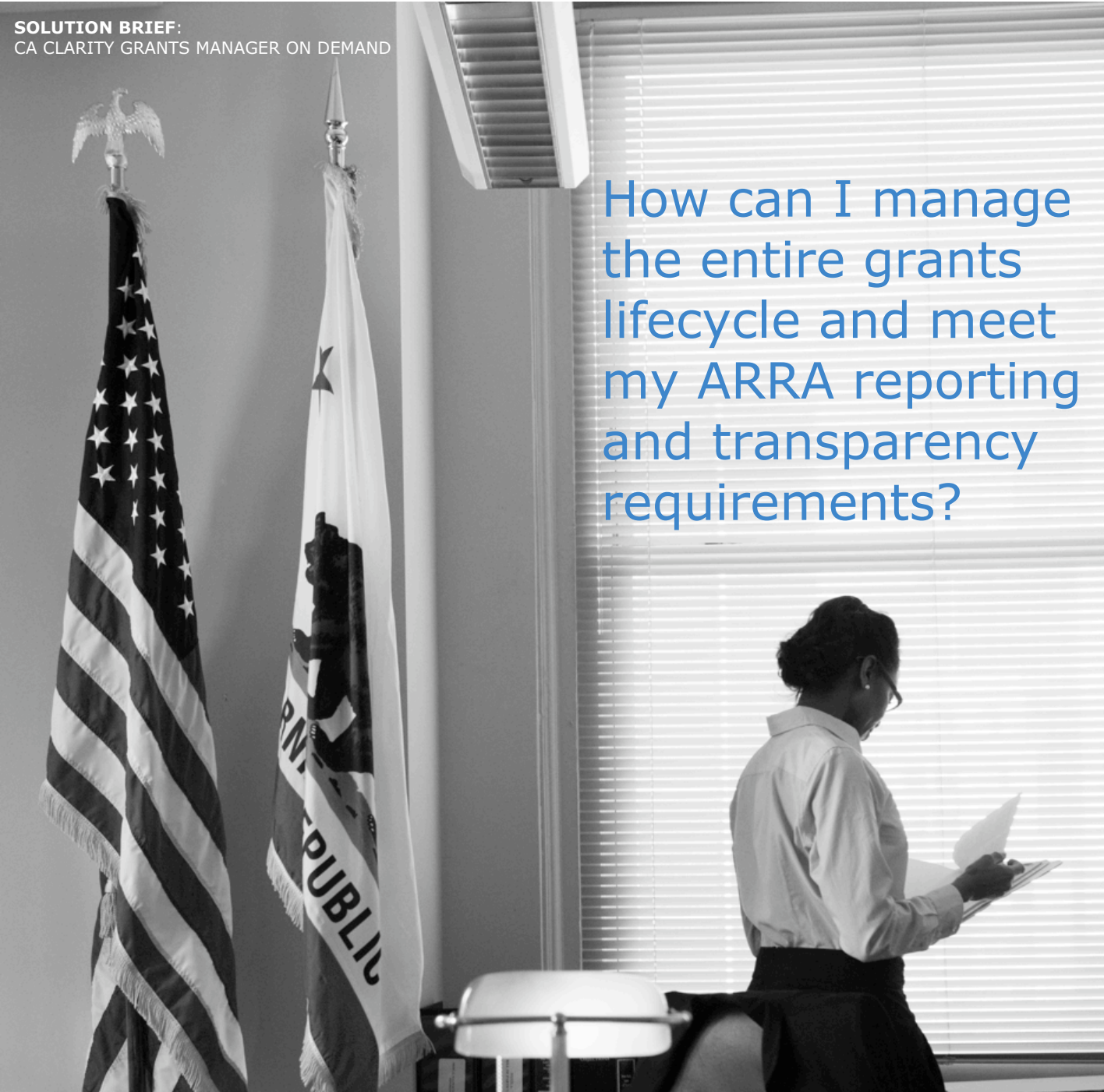



**SOLUTION BRIEF:**  
CA CLARITY GRANTS MANAGER ON DEMAND



How can I manage  
the entire grants  
lifecycle and meet  
my ARRA reporting  
and transparency  
requirements?



CA Clarity™ Grants Manager On Demand helps you quickly begin managing all your ARRA requirements, including the selection, attainment and performance tracking of all grants.

# Overview

## Challenge

The opportunities to pursue and receive grant funding have never been greater. But while the American Recovery and Reinvestment Act of 2009 (ARRA) includes billions of dollars in grants, the recipients of these funds must conform to increased transparency and reporting guidelines as to how these funds are being spent, and how recipients perform against stated objectives. Consequently, an ad-hoc approach to grants management is no longer an option.

## Solution

CA Clarity Grants Manager On Demand enables organizations to manage the entire grants lifecycle, from research to reporting. Through a Software as a Service (SaaS) delivery model, your team can research and compare available grants, select the right grant opportunities, streamline the applications process, and manage awarded funds to track performance objectives. The solution also provides automated 'roll-up' reporting to meet all ARRA mandates.

## Benefits

CA Clarity Grants Manager On Demand increases transparency and accountability for ARRA requirements, reduces the risk of unspent grant dollars by tracking consumption of funds, and delivers higher value to the public by aligning grants to organizational and ARRA goals. By automating the tasks of stakeholders, such as stimulus czars, grants developers and coordinators, program managers and finance officers, the solution helps organizations better manage every stage of the funding process.

## The CA Advantage

CA On Demand solutions include a broad range of integrated applications from one of the industry's most comprehensive enterprise IT management portfolios. Delivered 100% over the Web, CA Clarity Grants Manager On Demand can help you lower your IT costs, and greatly reduce infrastructure requirements.

CA On Demand solutions are available anywhere, fully secure and rapidly scalable, and are supported by CA's world-class facilities and professionals. They also offer the unique ability to evolve with the needs of your organization, whether you are early stage or face a more complex environment.

## Next Steps

For more information on how CA Clarity Grants Manager On Demand can help with virtually every aspect of grants management, contact your CA sales representative.

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**SECTION 1: CHALLENGE**

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## Manage the Grant Lifecycle from Research to Reporting

Today's grantors and grantees face a complex, multifaceted challenge — spanning the selection of appropriate grant opportunities, timely completion of grant applications, and tracking the performance and financials of multiple grants to ARRA standards. Many state and local governments do not have systems in place to provide the necessary oversight. Lacking proper controls, swift and massive infusions of cash like those called for in ARRA can lead to waste, inadequate accountability, and even fraud.

And there are added caveats — any solution designed to deal with these challenges must be rolled out quickly and cost-effectively, and be easy for non-technical users to adopt. The complexity is even greater if your organization is both a grantor and grantee, as is so often the case for state and local government agencies and private and not-for-profit recipients.

### Capture and Evaluate Fund Opportunity Data

Research into grant opportunities can become a disparate, "hit or miss" process, carried out by individuals and teams who do not communicate effectively with each other or maintain centralized records in a common system. This siloed approach runs the risk of failing to identify the most attractive funding opportunities, and limits the development of a comprehensive grants management strategy by your grants coordinator or grants management office.

### Coordinate Application Submission

Deciding which new grants or renewals to pursue, and then efficiently coordinating the application process to meet fixed deadlines, is a time-consuming task that must paradoxically be accomplished quickly. Without centralized data management and automated governance of the selection application processes, many organizations will fail to realize optimal results.

### Disperse and Manage Received Funds

When funds are approved and received, roles shift and the grantee often becomes a grantor, assuming a range of payment and accounting responsibilities which require entirely different — yet coordinated — software capabilities. Program managers need to establish budgets, pay sub-contractors, and manage progress against grant objectives by tracking outcomes, milestones and resources. Data must flow to and from your back-end accounts payable system, while being 'tagged' and organized for ARRA reporting.

### Report Financial and Performance Objectives

As required by the ARRA, Federal Funds grantees must report on funds appropriated, allocated, obligated, and advanced; the number of projects bid out and awarded; with work begun and work completed; and the number of contracts and jobs created or sustained by funds. Tagged data from every stage of the process must be rolled up to create mandatory ARRA reports.

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**SECTION 2: SOLUTION**

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## CA Clarity Grants Manager On Demand Solution

CA Clarity Grants Manager On Demand helps you quickly begin managing all your ARRA reporting requirements, along with the selection, attainment, and performance tracking all grants. Its Web-based "SaaS" solution uses proven best practices to empower stimulus czars, grants reviewers and coordinators, grants developers, program managers and finance officers, helping everyone seamlessly combine their efforts for optimal results.

### Prioritize and Select the Right Opportunities

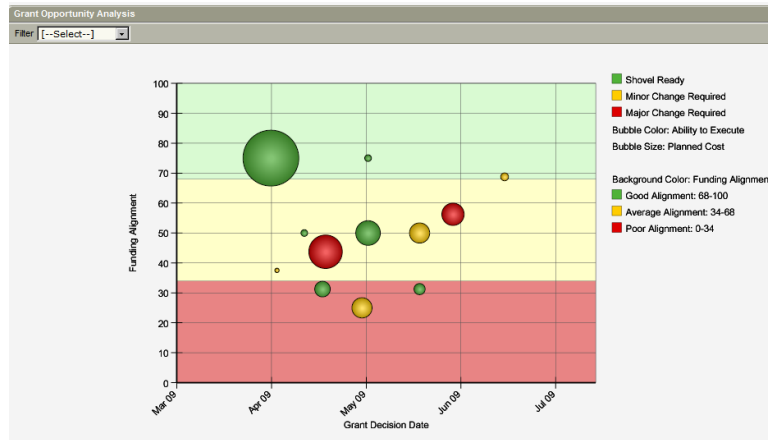
CA Clarity Grants Manager On Demand enables your organization to compile possible grants in a Grant Opportunity Center, and to rank and prioritize these potential grants based on merits, ability to execute, and goals.

Further, you can quickly develop “What if?” scenarios to evaluate the impact of attaining different levels of funding, from different sources, and of varied grant types. This approach helps you construct an overall grants application strategy that is aligned with the strategic goals and mission of your organization.

FIGURE A

Bubble charts in CA Clarity Grants Manager On Demand enable users to quickly rank and prioritize “shovel ready” grants based on merit, ability to execute, and goals.

### PORTFOLIO ANALYSIS OF GRANT OPPORTUNITIES



### Streamline the Grant Application Process

CA Clarity Grants Manager On Demand enables you to track resources, tasks, and milestones to meet grant application deadlines. ARRA compliance is also ensured through central management of grant deliverables, requirements, and budgets.

A key technical feature of the solution is its integration of Adobe “Smart Forms,” which streamlines the grant application process by enabling online completion of customizable forms and workflows, to optimize processes and decision-making.

FIGURE B

Centralized and detailed plans in CA Clarity Grants Manager On Demand help users to track all the deliverables and meet all the timelines to submit their grants.

### GRANT DELIVERABLES AND TIMELINES

Project: Tasks: Work Breakdown Structure (Project: ARRA (Stimulus) Grant Application)						
Task List   Work Breakdown Structure   Resource Utilization   Assignments   Forms						
Scenario: [--Plan of Record--]   New   More>>   Compare To: [--Plan of Record--]						
Work Breakdown Structure						
<input type="checkbox"/>	Task	ID	Start	Finish	% Complete	
<input type="checkbox"/>	Develop ARRA (Stimulus) Application WorkPlan	GA0001	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Confirm Shovel Ready	GA001	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Calculate # Jobs Gained & Sustained	GA002	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Develop Plan Submitt Letter	GA003	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Draft Narrative	GA0002	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Create Budget	GA0003	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Create Contracts	GA0004	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Conduct QA and Submit to Funder	GA0005	3/17/09	3/17/09	0.00%	
<input type="checkbox"/>	Complete Application Wrap-up	GA0006	3/17/09	3/17/09	0.00%	

### Track Performance and Financials for All Your Grants

CA Clarity Grants Manager On Demand allows grantees to view contributions and consumption of all funding sources, as well as funding rounds and funding agreements. The solution’s dashboards enable you to measure progress against grant objectives by tracking outcomes, milestones, and resources.

FIGURE C

Resource Workloads display measures progress and tracks resources assigned to the grant process.

### RESOURCE WORKLOADS

Resource Workloads		Allocation		
Resource	Primary Role	4/27/09	5/4/09	5/11/09
Alder, Grace	Grant Administrator			
Childers, Valerie	Grant Coordinator			
Collins, Gary	Grant Coordinator			
Davis, Gene	Grant Director			
Evans, Sean	Grant Developer			
Granger, Paula	Program Manager			
Johnson, Frank	Finance Officer			
Miller, Rosie	Resource Manager			
Morris, Tom	Grant Coordinator			
Parker, Ashley	Auditor			
Reed, Henry	Grant Administrator			

Automated financial and performance tracking is designed to meet the specific requirements of ARRA reporting, freeing you from the time-consuming task of generating one-off reports.

FIGURE D

Financial Analysis by Impact Areas provides visibility into grants, funds, and financial amounts.

### FINANCIAL TRACKING

Project	Project ID	Fund	Grantee	Grant Amount	Actual to Date	Grant Remaining
Administration of Architecture, Engineering and Construction Stimulus	GR1018	Architecture, Engineering and Construction Stimulus	Internal	21,448	0	21,448
Alto San Pablo Avenue Pavement Rehabilitation	GR1014	Architecture, Engineering and Construction Stimulus	PMA Construction Consultants	5,525,000	0	5,525,000
I-95 Resurfacing C-1	GR1017	Architecture, Engineering and Construction Stimulus	Bechtel	4,175,000	0	4,175,000
Phase II - Improve Jamestown Bridge No. 800	GR1013	Architecture, Engineering and Construction Stimulus	SKANSKA	5,250,000	0	5,250,000

## CA’s Flexible On Demand Platform Helps You Start Quickly

The CA On Demand model (SaaS) offers a wealth of advantages, including rapid and cost-effective roll out, dedicated hardware and support personnel provided by CA, and an easy, intuitive user interface, ensuring that your team can quickly start managing grants.

### Simple to Get Started – Offering Deep and Broad Functionality

- Pre-configured for rapid implementation
- Enterprise-proven functionality for when you’re ready to scale
- Continuous and immediate access to new capabilities, added automatically by CA in new releases

### Financially Compelling

- No additional infrastructure needed — hardware, software, or people
- Flexible usage ramp-up
- Get value from using rather than operating the application

**Secure, Scalable and Optimized:**

- Robust security
- World-class hosting facilities ensure high availability
- Performance optimized by CA application professionals

CA Clarity Grants Manager On Demand is based on the industry's leading Project and Portfolio Management (PPM) application, and is highly configurable to accommodate both ARRA requirements and your evolving organizational needs.

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 SECTION 3: **BENEFITS**


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## Achieve Greater Transparency and Accountability with ARRA

CA Clarity Grants Manager On Demand provides:

- Increased transparency and accountability for ARRA requirements
- Reduced risk of wasted grant dollars by tracking consumption of funds
- Higher value to the public by aligning grants to organizational and ARRA goals

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 SECTION 4: **NEXT STEPS**

If your organization needs to take advantage of a comprehensive Grants Management solution, but you're having difficulty evaluating the varied software on the market, be sure to look for:

- A proven solution that is easily configurable, functionally rich, and conforms to ARRA standards
- A solution that is available via SaaS (On Demand) to reduce implementation risk and eliminate the need for hardware or software investment
- A solution that is easy for end-users to quickly adopt

The CA Clarity Grants Manager On Demand solution offers ease of use, reduced risk and cost savings, all in a subscription-based model that delivers immediate value to your organization.

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For more information on how CA Clarity Grants Manager On Demand can help with virtually every aspect of grants management, contact your CA sales representative.

CA (NASDAQ: CA), one of the world's leading independent, enterprise management software companies, unifies and simplifies complex information technology (IT) management across the enterprise for greater business results. With our Enterprise IT Management vision, solutions and expertise, we help customers effectively govern, manage and secure IT.



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